



Sales and Distribution with SAP: 100 Things You Should Know About...SAP SD

Matt Chudy, Luis Castedo

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It's Friday afternoon, you are ready to go home, but you get a call from your customer telling you that their order will need to be express delivered. The only thing now between you and your weekend is changing the delivery priority in a hundred and sixty-eight order items.

The good news is there's now a resource for you to learn how to do things quicker and more efficiently. This book unlocks the secrets of Sales and Distribution in SAP ERP (SAP SD). It provides users and super-users with 100 tips and workarounds to increase productivity, save time, and improve overall ease-of-use of the SD functionality in SAP ERP and SAP R/3. The tips have been carefully selected by SAP gurus to provide a collection of the best, most useful, and rarest information.

With this book, users of all levels will:

- 1. Save time** With the shortcuts and workarounds provided, you'll learn how to complete your daily SD tasks faster and more elegantly.
- 2. Learn quickly** Full of screenshots and instructions, this book will help you pick up new tips and tricks in no time, such as using more efficient sales transactions and customizing your system to better monitor customer credit.
- 3. Develop new skills** You'll discover new ways of doing your work and find yourself saying, I wish I'd known how to do this a long time ago!

Highlights include:

- Master data
- Sales support
- Sales
- Shipping
- Transportation
- Billing
- Credit management
- SIS

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